

**“Skilled and knowledgeable workforce is the main reason for investing in Croatia. This is why we continue to grow our business in the Republic Croatia.”**

DAMIR KOBAŠ, TECHNICAL DIRECTOR,  
SAME DEUTZ-FAHR ŽETELICE LTD



[www.aik-invest.hr](http://www.aik-invest.hr)



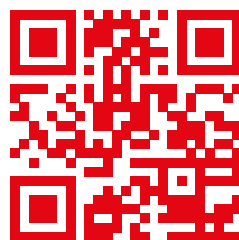
**AGENCY FOR  
INVESTMENTS AND  
COMPETITIVENESS**

Agencija za investicije  
i konkurentnost



**INVEST  
IN CROATIA**

Agency for Investments  
and Competitiveness



## MANUFACTURE OF MACHINERY AND EQUIPMENT

**FORGE  
YOUR  
SUCCESS**

[www.aik-invest.hr](http://www.aik-invest.hr)

**Republic of Croatia  
Agency for Investments  
and Competitiveness**

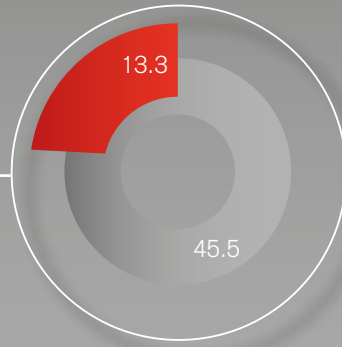
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## COMPETITIVE LABOUR MARKET

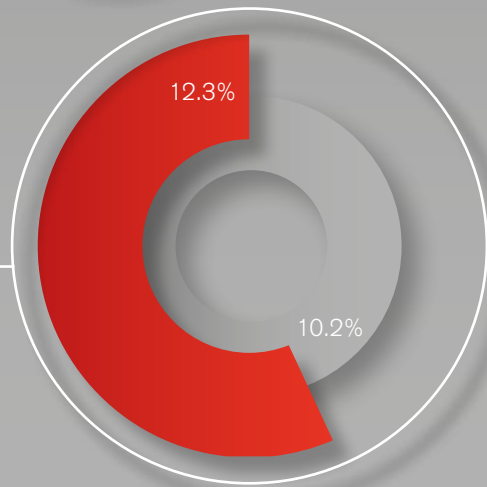
### AVERAGE PERSONNEL COSTS FOR MANUFACTURE OF MACHINERY AND EQUIPMENT\* (EUR THOUSAND PER HEAD)

EU-28  
Croatia



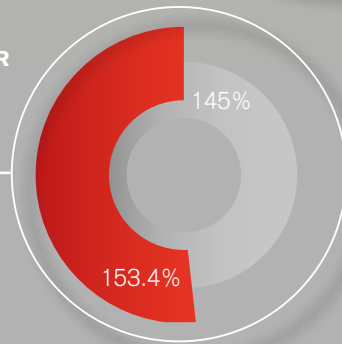
### GROSS OPERATING RATE FOR MANUFACTURE OF MACHINERY AND EQUIPMENT\*

EU-28  
Croatia



### WAGE ADJUSTED LABOUR PRODUCTIVITY FOR MANUFACTURE OF MACHINERY AND EQUIPMENT\*

EU-28  
Croatia

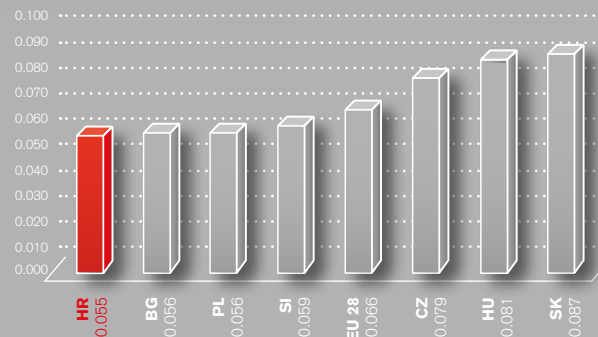


## EXCELLENT LOCATION

- Part of the EU market with over 500 million people
- 7 international airports
- 6 sea ports and 4 river ports
- Pan-European Corridors (X, Vb, Vc) cross its territory
- over 100 industrial parks [www.aik-invest.hr/en/zone](http://www.aik-invest.hr/en/zone)
- industrial land prices among the lowest in Europe (starting at 1€/m²)
- e-permit online fast-track application for building permits



### ELECTRICITY PRICES FOR INDUSTRIAL CONSUMERS €/kWh\*

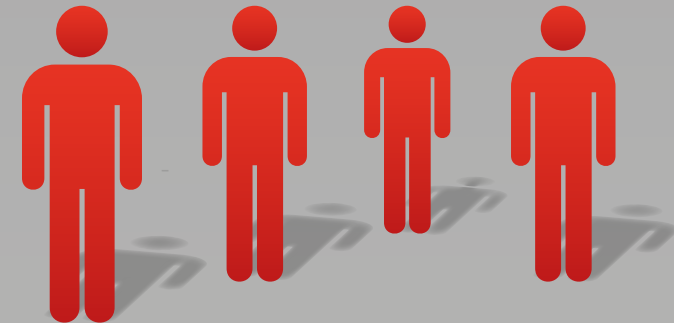


## INCENTIVES

- 0% profit tax rate for 10 years
- up to €18,000 grant per each new employee
- up to €1 million worth cash grant for capital costs
- up to €0,5 million grant for R&D
- access to EU funds



- free of charge support from the Agency for Investments and Competitiveness throughout the investment process



- Croatian Competitiveness Cluster of electrical and mechanical machinery industry and technology

gathers important players in their field - companies, public institutions and science and research institutes

\* for 2011 (latest data)  
Source: Eurostat, 2014

\*for 2014 S1, annual consumption 70 000 MWh < consumption < 150 000 MWh  
Source: Eurostat, 2014